## MGP

### the employee benefits specialist

#### MGP (Employee Benefits) Limited

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Mattinson Ginty & Partners (Employee Benefits) Limited Authorised and regulated by the Financial Conduct Authority



# MGP

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## **About Us**

MGP (Employee Benefits) has been providing specialist solutions, consultancy and support services to Companies, Pension Scheme Trustees, Business Owners and Individuals since 1995.

In an ever-changing business and financial world, we understand the high value clients place on integrity, efficiency and professionalism.

Operating in the niche market of core employee benefits – pension, health and risk products - our clients range from PLCs to Sole Traders. We believe that getting the foundations right by delivering sustainable, longer-term solutions provides a stable base from which to build on.

The way we operate is not much different to any other directly authorised and regulated firm. What sets us apart is the level of proactive support we provide to our clients using the combined strengths of the management and servicing teams.

The efficient and progressive management of the business has meant that we very rarely advertise for new business preferring instead to grow through the referral and recommendation of clients and professional connections.

Our clients would recommend using MGP.



IN AN EVER-CHANGING BUSINESS AND FINANCIAL WORLD, WE UNDERSTAND THE HIGH VALUE CLIENTS PLACE ON INTEGRITY, EFFICIENCY AND PROFESSIONALISM.

## **Our Team**

Our advisers and administrators have a wealth of knowledge and experience and are committed to providing a quality client service.

Whether large or small, all our clients receive the same commitment to service and support and always from named individuals. In fact, all clients benefit from the direct involvement of a director who is ultimately responsible for the quality of service provided.

Our firm is owner managed and our staff are highly valued - most have worked for us for many years developing long-lasting client relationships.

#### **Corporate Services**

As well as advice and implementation, we can undertake most servicing aspects required by both legacy and modern contracts in respect of:

- Workplace Pensions (Auto Enrolment)
- Occupational Pensions
- Small Self-Administered Pensions (SSAS)
- Group Self Invested Personal Pensions (SIPP)
- Retirement Planning for Employees
- Group Death In Service
- Group Income Protection
- Group Private Medical Insurance
- Group Dental Insurance
- Business Protection for Key People, Shareholders & Partnerships

Furthermore, pro-active ongoing servicing of your employee benefits will ensure your obligations are fulfilled and that the benefits provided by you remain relevant, cost effective and provide excellent outcomes for yourself and your employees.



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## **Our Process**



#### **STAGE 1**

**Enquiry** – informative enquiry response which deals with regulatory requirements and provides indicative costs of the services we provide.



#### **STAGE 5**

**Presentation** – meeting to present our findings and recommendations.

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#### STAGE 2

Meeting – friendly and relaxed no obligation meeting at our cost to establish needs and objectives and to see if our service is appropriate for you.



#### **STAGE 4**

Review, Research & Recommendation

- review any existing products, research competitive and sustainable products suitable to meet or exceed your needs and objectives.



#### **STAGE 6**

Implementation – assist with the paperwork and ensure products are set up on the agreed basis and in a timely manner.





#### STAGE 3

**Engagement** – confirmation of the work we are to undertake and the exact cost of that work.



#### **STAGE 7**

**Ongoing Support Services** – from addons to all inclusive - you can choose what, if any, ongoing support services you require from us.



## **Our Costs**

We charge our clients for our professional services which include advice, implementation and ongoing support. All our fees are project based which take account of the time required to provide the advice and service to you and the level of expertise and responsibility involved. This also means that you will **never** receive unexpected invoices. All our charges are subject to VAT at the prevailing rate.

#### Our fees adhere to the following principles:

- **Simplicity –** charges and services provided are clear, fair and not misleading.
- **Transparency –** it is easy to see what is being paid for what service.
- **Value –** we believe our costs offer exceptional value for money.
- **Flexibility/Adaptability –** you have the ability to alter service levels to suit your changing circumstances.

Our fees are always disclosed and the payment method agreed prior to any commitment on your part.